



IMPERIAL COSMETICS SERVICES, INC.

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East Stroudsburg, PA 18301  
Tel (717) 476-1330  
Fax (717) 476-0624

March 1, 1994

Bonnie Longbotham  
The Alexander Ad Agency  
P.O. Box 558  
Chinchilla, PA 18410

Dear Bonnie,

Thank you for your continuing interest in Imperial Cosmetics Services, Inc. It has certainly been our pleasure to work with you and your firm over the last year or so. We truly value your flexibility in either accepting marketing direction from us or in using your own resources to develop a variety of concepts unique to our individual needs. Your creative and subsequent execution are of the highest quality and have beautifully met our needs, providing us with materials that aptly reflect our commitment to the finest quality products backed by the highest caliber service in the industry. The Lipstick Sampler has met with rave reviews!

The originality and spirit with which you infuse all your services has made all the difference! Our working relationship is both productive and enjoyable. We wish you luck and success as your firm continues to experience new growth. We look forward to being a part of it!

Cordially,



Linda Falcone  
Marketing Director